CONTROVERSY

COMMUNICATING ABOUT TABOO TOPICS

MASSACHUSETTS NONPROFIT NETWORK CONFERENCE 2017



WARM UP EXERCISE

On the index card provided, write down one taboo topic that's been on your mind lately.

AGENDA

OUR GOALS TODAY

01 My story in 3 parts

The Why 02

The How

Examples and Discussion 04



RABALI

MEET SARAH

Sarah has extensive experience in strategic partnerships and communications, currently serving as an advisor, coach, and strategist to GreenLight Fund and other organizations. Previously, Sarah served as senior advisor to Opportunity Nation, a bipartisan campaign to increase economic opportunity in America, and held senior fundraising roles at the University of Massachusetts Foundation, Boston College and Brown University. Sarah serves on the board of the Boston Area Rape Crisis Center.

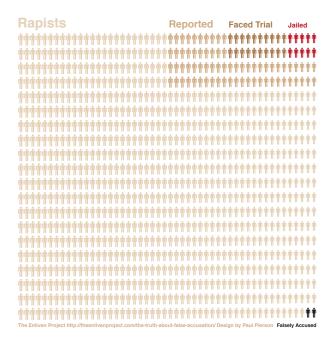
hello@sarahbeaulieu. me

@sarahbeaulieu

Sarah graduated from Brown University and has an MBA from Boston College's Carroll School of Management. She lives in Roslindale with her husband and two children.



MY 3rd TUMBLR POST





THE NEXT MORNING...

Wonkblog

The saddest graph you'll see today

Rapists Reported Faced Trial Jailed
Our in helps

Show This Depressing Graph to the Rape Apologist in Your Life





The Washington Post



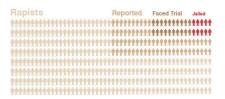


Lies, Damn Lies, and Infographics [Updated With Links]

by MARK BENNETT posted on JANUARY 8, 2013

You may have seen this graphic:

Feminists Try To Debunk False Rape Culture With False Data







SEXUAL VIOLENCE ABORTION RACE RELIGION **POLITICS MENTAL HEALTH**



HEARD THESE BEFORE?

WE'RE NOT AN ADVOCACY ORGANIZATION.

IT'S NOT OUR ISSUE.

WHAT IF WE STEP ON A LANDMINE?



- **•CONSTITUENTS**
- **•GRANTEES**
- **·STAFF**
- **·BOARD**
- **·DONORS**
- **•PUBLIC DIALOGUE**



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THE HOW

PRACTICAL STEPS

01

Get out of your echo chamber

Understand the issue

02

03

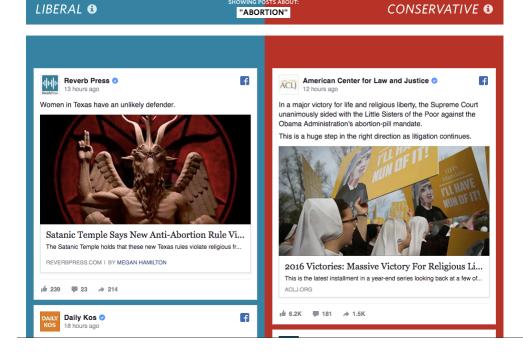
Stand for something

Choose the right conversation

04



AM I IN AN ECHO CHAMBER?





HOW TO GET OUT OF AN ECHO CHAMBER



NATIONAL REVIEW

THE HUFFINGTON POST



TWITTER LISTS

MORNING READING

APPLE NEWS



UNDERSTANDING TABOO TOPICS

MY ASSUMPTIONS

What do I know? What am I missing?

THE DATA

What data is available? What does it really tell me?

UNANSWERED QUESTIONS

What questions do I still have? What questions will others have?



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EXAMPLE: UNPACKING SEXUAL VIOLENCE

IT'S NOT A WOMEN'S ISSUE

1 in 4 U.S. women will be sexually abused or assaulted. **So will 1 in 6 men.**

IT'S AN EDUCATION AND JUSTICE ISSUE

Victims of sexual abuse face higher rates of delinquency (3-5x) and dropping out of school. 39% of sexually abused girls have academic difficulties.

IT'S A HEALTH ISSUE

Exposure to trauma, including sexual abuse, increases risk of certain health conditions including obesity, heart disease, and diabetes.

IT'S A MENTAL HEALTH ISSUE

Adolescents with history of sexual abuse face 3-4x higher rates of substance abuse. 1/3 of rape survivors contemplate suicide.

PRACTICE

GROUP EXERCISE: 5-10 min • report-back

Start unpacking the taboo topic provided to your group. What are some of the unanswered questions you have? How might you go about answering them?



STAND FOR SOMETHING BIGGER



WHAT ARE YOUR VALUES? CAN YOU WALK THEM IN ALL DIRECTIONS?

WHAT NEGATIVE BELIEFS ARE HOLDING US BACK FROM PROGRESS?

WHAT ALLIES OR PARTNERS DO WE NEED TO INCLUDE?

WHAT IS THE CORE ISSUE HERE?

WHICH CONVERSATION? WHO IS HAVING IT?

- **·YOUR SELF**
- **·INTERNALLY WITH STAFF**
- **•JUST YOUR BOARD**
- **•THE PEOPLE YOU SERVE**
- **·YOUR CONSTITUENCY**
- **•THE PUBLIC**



MESSENGERS







MARK EDWARDS CHRIS EVANS JUSTIN NORMAND



EXTERNALLY: THE BASICS STILL APPLY

KNOW YOUR ORGANIZATION

KNOW YOUR AUDIENCES

CLEAR MESSAGES

HANDLE YOUR CHANNELS

1 2 3



USE DATA TO TEST FIRST

KNOW THE LANDSCAPE AND LANGUAGE

BUILD CLEAR CONNECTIONS

EXPECT THE UNEXPECTED







MESSAGES





While many organizations today incorporate the work of volunteers into their operations, far fewer have intentionally fostered the systems and philosophies that allow volunteerine to thrive as a core strategic component of their work. Since 1973, the Boston Area Rape Crists Center



SPEAK TO YOUR AUDIENCE

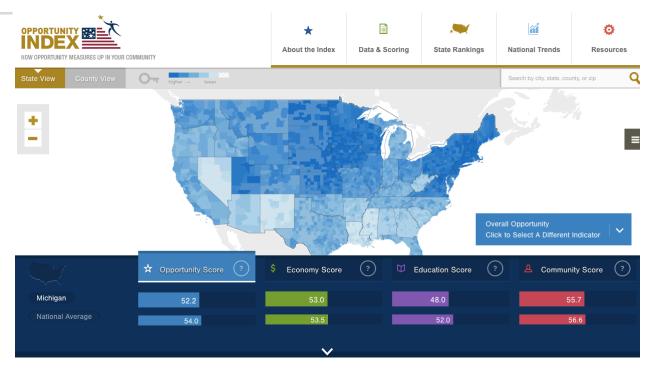
Credit: National Mentoring Resource Network **HIGHLIGHT STRATEGICALLY**

Credit: Reimagining Service

TELL MEANINGFUL STORIES

Credit: Love Has No Labels

MAKE OR USE DATA



MORE EXAMPLES



GO SUBTLE

MBTA



THINK AT THE INTERSECTION

CREDIT: Bethel Institute for Social Justice



AMERICAN ASPIRATIONS



LET'S CHAT!

WHERE MY WORK LANDED

