Honorable Scott Brown 59 Dirksen Senate Office Building Washington, DC 20510

Honorable Michael Capuano 1414 Longworth House Office Building Washington, DC 20515

Honorable Bill Keating 315 Cannon House Office Building Washington, DC 20515

Honorable Edward Markey 2108 Rayburn House Office Building Washington, DC 20515

Honorable Richard Neal 2208 Rayburn House Office Building Washington, DC 20515

Honorable John Tierney 2238 Rayburn House Office Building Washington, DC 20515 Honorable John Kerry 218 Russell Senate Office Building Washington D.C. 20510

Honorable Barney Frank 2252 Rayburn House Office Building Washington, DC 20515

Honorable Stephen Lynch 2348 Rayburn House Office Building Washington, DC 20515

Honorable James McGovern 438 Cannon House Office Building Washington, D.C. 20515

Honorable John Olver 1111 Longworth House Office Building Washington, DC 20515

Honorable Niki Tsongas 1607 Longworth House Office Building Washington, DC 20515

Dear Massachusetts Congressional Delegation,

We, the undersigned nonprofit organizations of Massachusetts, are concerned by reports that Congress is considering a cap or elimination of the itemized charitable deduction as part of a deal to avert the fiscal cliff. We urge you to protect this deduction—a unique and cherished incentive for Americans to invest directly in important community needs.

The nonprofit sector plays a central role in the social and economic vitality of the Commonwealth of Massachusetts. Our organizations educate and keep the citizenry healthy; care for the most vulnerable populations; and preserve the state's cherished historical, cultural and environmental resources. Nonprofits employ 16.7% of the workforce, or nearly 500,000 Massachusetts residents, and are responsible for \$250 billion in annual revenues.

Congress codified the strong American tradition of giving back to our communities in the tax code nearly a century ago, when it provided for deductions on charitable contributions in the Revenue Act of 1917. Now, as an April 2011 Gallup poll illustrated, 7 in 10 Americans oppose the elimination of the charitable tax deduction, regardless of whether the savings would be used to lower their taxes or reduce the deficit.

The charitable tax deduction maintains such broad support because it is the only incentive that provides not a personal benefit, but instead a mechanism to support critical community needs and generates considerable leverage on the federal government's investment. For every dollar that is deducted through the charitable giving incentive, nearly three dollars of

private spending go directly to schools, hospitals, social service organizations, museums, historical landmarks, open spaces and more.

It is clear that the charitable deduction works and that more people give—and give more—as a result. Dr. Martin Feldstein, a professor of economics at Harvard University and president emeritus of the National Bureau of Economic Research, estimates that without the charitable giving incentive, annual giving in the U.S. would drop 25 to 36 percent. He also states that the proposed cap could cost charities as much as \$7 billion a year in contributions.

The direct impact on nonprofits in Massachusetts would be devastating. According to the IRS, Massachusetts residents contributed \$4.3 billion in itemized charitable donations in 2010. 60 percent of those contributions were made by individuals with incomes greater than \$200,000. A national study, released last month by Bank of America, asked philanthropists, whose incomes were \$200,000 or more, whether their giving habits would change if the charitable giving deduction were eliminated. Nearly half (49 percent) indicated that they would decrease their giving, and 20 percent indicated that their contributions would "dramatically decrease."

Charitable giving is the lifeblood on the nonprofit sector and any effort that would eliminate, reduce, or cap the tax value of charitable contributions will affect our ability to address critical needs in Massachusetts cities and towns. We urge you to protect and make clear your support for the charitable giving incentive.

Thank you for your continued work on behalf of the citizens of the Commonwealth.

Sincerely,

Judith Bigelow-Costa, President, Middleborough on the Move

Ruth Bramson, CEO, Girl Scouts of Eastern Massachusetts

Ann Budner, Chair, MetroWest Nonprofit Network

Julia Burgess, Executive Director, Martha's Vineyard Community Services

Vanessa Calderón-Rosado, Ph. D., CEO, Inquilinos Boricuas en Acción

Maureen Cavanagh, Director, Magnolia New Beginnings, Inc.

Swanna Champlin, Executive Director, L'Arche Irenicon, Inc.

Jack Clarke, Director of Public Policy and Government Relations, Mass Audubon

Elizabeth Cohen, Executive Director, Families First Parenting Programs

Gregg Croteau, Executive Director, United Teen Equality Center

Russ Davis, Executive Director, Massachusetts Jobs with Justice

Joe Diamond, Executive Director, Massachusetts Association for Community Action Programs

Juliana Field, Director of Development, Brain Injury Association of Massachusetts

Anne-Marie Fitzgerald, COO, Reach Out and Read

Maryanne Frangules, Executive Director, Massachusetts Organization for Addiction Recovery

Tim Garvin, Chair, Council of Massachusetts United Ways

Tim Garvin, CEO, United Way of Central Massachusetts

Paul Grogan, President and CEO, The Boston Foundation

Mary Gunn, Executive Director, Generations Incorporated

Emily Haber, CEO, Massachusetts Service Alliance

Charmane Higgins, Executive Director, STRIVE/Boston Employment Service, Inc.

Danielle Holly, Executive Director, Common Impact

Donna Hunnewell, Executive Director, The Wish Project

Diana Hwang, Executive Director, Asian-American Women's Political Initiative

Rick Jakious, CEO, Massachusetts Nonprofit Network

Robert A. Johnson, President & CEO, Special Olympics Massachusetts, Inc.

Pat Kirby, Vice President and Executive Director, Citizen Schools Massachusetts

Deborah Kneeland Keegan, Executive Director, For Kids Only Afterschool

Christine Kony, Board Chair, REACH Beyond Domestic Violence, Inc.

Joe Kriesberg, President, The Massachusetts Association of Community Development Corporations

Leslie Tarr Laurie MS, President and CEO, Tapestry Health

Beth Leventhal, Executive Director, Network LaRed

Juan Leyton, Executive Director, Neighbor to Neighbor Massachusetts

John Linehan, President and CEO, Zoo New England

Steven M. Rothstein, President, Perkins School for the Blind

Lynn Margherio, Founder and CEO, Cradles to Crayons

Mark Marino, Executive Director, Boston at Health Leads

Marty Martinez, President and CEO, Mass Mentoring Partnership

Lowell I. Mazie, Executive Director, John Andrew Mazie Memorial Foundation

David O'Donnell, Executive Director, Operation P.E.A.C.E. - Boston

Paula Paris, Deputy Director, JFYNetWorks

Earl Martin Phalen, Founder, Summer Advantage USA

Earl Martin Phalen, Founder, The George and Veronica Phalen Leadership Academies

Jeff Poulos, Executive Director, Associated Grant Makers

Deborah Re, CEO, Big Sister Association of Greater Boston

Gunner Scott, Executive Director, Massachusetts Transgender Political Coalition

Sarang Sekhavat, Federal Policy Director, Massachusetts Immigrant and Refugee Advocacy Coalition

Louisa Stephens, Executive Director, Associates of the Boston Library

Grace Sterling Stowell, Executive Director, Boston Alliance of Gay, Lesbian, Bisexual, Transgender Youth

Kara Suffredini, Executive Director, MassEquality

Claudia Thompson, President, Grow Native Massachusetts

Eric Thompson Esq., Executive Director, Earthen Vessels, Inc.

Laura R. Van Zandt, Executive Director, REACH Beyond Domestic Violence, Inc.

Gladys Vega, Executive Director, Chelsea Collaborative

Michael Weekes, President and CEO, Massachusetts Council of Human Service Providers, Inc

Dave Welbourn, President and CEO, Essex County Community Foundation

Jim Wilde, Executive Director, Merrimack Valley Housing Partnership

Matt Wilson, Executive Director, MASSCreative

Janelle Wilson, Executive Director, Jeremiah's Inn

Andrew Wolk, Founder and CEO, Root Cause

Rev. David Wright, Executive Director, Black Ministerial Alliance of Greater Boston, Inc.