



# Massachusetts Nonprofit Network

making communities stronger

## What we do for our members...

### Advocacy

Over the past year successful **advocacy** efforts included:

- **alerting** the Governor to the impact of the mid year state budget cuts
- passing a law that **saves significant accounting costs** for small nonprofits, estimated to be \$25,000 over five years for many organizations
- significantly **reducing college debt obligations** for nonprofit employees, with costs capped at 15% of salary and loan forgiveness after 10 years
- Hosting **Annual Legislative Day** in April to brief participants on key issues facing the nonprofit sector, and provide them with the tools and resources necessary to be effective advocates.
- Legislatively establishing an official statewide **Nonprofit Awareness Day on June 8, 2009**
- bringing the nonprofit sector into the **successful defeat of the state income tax repeal** (Question 1)

### Public Awareness

We have begun, through regional meetings, press initiatives, and a more robust online presence to create a better **public awareness** of the role of nonprofits. This

**Who we are...** established recently as Massachusetts' association for the nonprofit sector. Our purpose is to strengthen Massachusetts through assisting nonprofits with the services and public policy environment they need to enhance the quality of life in our Commonwealth.

understanding enhances the appreciation of the economic and social value of the nonprofit sector as well as the challenges it faces.

### Member Services

Direct **member services** include:

- a **Resource Directory** full of consultants, vendors, and specialized services committed to serving the nonprofit sector
- a **Training Clearinghouse** full of professional development opportunities searchable by price, mission, focus, area of expertise, as well as by date
- **group purchasing** designed to save members both valuable staff time spent researching goods and up to 50% savings on these services and goods
- Discounts on Director's and Officers Insurance
- an inventory of free or low cost

"I value the awards and your contributions, and I mean that... We are at the receiving end of the very important services that you provide."

- Governor Deval Patrick, MNN  
1st Annual Nonprofit Awareness Day

### Current Initiatives

- With a grant from the Blue Cross/Blue Shield Foundation, we have formed the Nonprofit Health Insurance Project (NHIP) Task Force to identify ways the nonprofit sector can **improve the quality and affordability of health insurance**
- **The Nonprofit's Lead to Recovery Project** insures the nonprofit community is appropriately informed and considered in the federal stimulus funding, through our bi-weekly stimulus newsletters to members.

# Why I am a member of the Massachusetts Nonprofit Network...

“MNN is helping to make Massachusetts communities stronger by uniting us to share our strengths and ideas.”

-George Bachrach, Environmental League of MA

“Through MNN, my voice has finally been heard.”

-Helen Lemoine,  
Leadership MetroWest

“Sometimes scandals distort the public’s understanding of our work, our ethics, and our efficiencies. By creating a professional association like MNN, we can both speak up against these misconceptions and impart the true stories of our successes.”

-Jim Canavan,  
United Way of  
Berkshire County

*Today the nonprofit sector in our state has more going for it than ever before. Until recently MA was just one of a few states without an association to represent the interests of its nonprofit associations. But in 2007, hundreds of nonprofits statewide began to find their voice and speak as one when the Massachusetts Nonprofit Network was created to strengthen the sector through advocacy, capacity building and public awareness.*

-Paul Grogan, The Boston Foundation

“Obviously, we are doing good things, but we aren't changing anything. We haven't changed the playing field. Working together, we can accomplish more. MNN is helping to make that happen.”

-Kip Tiernan,  
Poor People’s United Fund,  
founder of Rosie’s Place

“In times of adversity we can hunker down or think outside the box. MNN is helping nonprofits do the latter”

-Bill Walczak, Codman Square Health Center

“MNN helps me to do good, and do it better.”

-Fran Froehlich,  
Community Works

## YES, I'D LIKE TO JOIN THE MASSACHUSETTS NONPROFIT NETWORK!

### Membership Rates:

Please circle the rate that applies to you.

Nonprofits*	For-profits**	Annual budget
\$50	\$100	under \$250,000
\$75	\$125	\$250,000 — 750,000
\$150	\$200	\$750,000 — 2.5 m
\$250	\$300	\$2.5 m — 10 m
\$395	\$500	\$10 m — 25 m
\$595	\$750	\$25 m — 50 m
\$995	\$1,250	\$50 m — 100 m
\$1,500	\$1,875	\$100 m — 200 m
\$3,000	\$ 4,500	\$200 m — 500 m
\$5,000	\$7,500	\$500 m +

**Your contribution sustains our efforts, your efforts, and the efforts of your colleagues.**

\*501(c)(3) or (c)(4) organizations, or operating under a 501(c)(3) or (c)(4) fiscal sponsor

\*\* for- profit rate includes listing in online resource directory

Organization \_\_\_\_\_

Contact person \_\_\_\_\_

Street address \_\_\_\_\_

City \_\_\_\_\_ Zip \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

Payment enclosed  Please send me an invoice

Credit card number \_\_\_\_\_ Expiration date \_\_\_\_\_

Name on credit card \_\_\_\_\_

Authorized Signature \_\_\_\_\_

You can also join by **phone** 617.330.1188  
or **online** at [www.massnonprofitnet.org](http://www.massnonprofitnet.org)

**Questions?**  
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